

Message Text

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APPROVED BY EUR/RPM: EREHFELD
MRA AND L: MR. CUFFE
DMSSO: MR. MCADAMS
OASD/C3I: NGRAY
OASD/ADMIN: MR. VADA
ADV TO SECDEF: COL MCINERNEY
OASD/ISA: COL. PFEIFFER
COMMERCE: MR. HAYDEN
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TO USMISSION USNATO

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E.O. 11652: N/A

TAGS: MARR, NATO

SUBJECT: NATO CONTRACT SUBMISSIONS -- US INDUSTRY ACCESS
TO NATO DOCUMENTATION

REFS: (A) USNATO 6007, DTG 141036Z JUN 78
(B) DEF 2323, DTG 200024Z JUN 78

1. REF B IS PARTIAL RESPONSE TO REF A. IN VIEW OF
IMPORTANCE OF ENSURING TIMELY US INDUSTRY ACCESS TO
NATO DOCUMENTS, A MEETING OF DOD, COMMERCE, AND STATE
REPS WAS HELD TO EXPLORE POSSIBILITIES AND ALTERNATIVES
TO ACHIEVE THIS. FOLLOWING ARE SIGNIFICANT ITEMS
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RESULTING FROM THIS MEETING:

A. NATO AGENCIES, NPLO'S AND HOST NATIONS WHICH
PREPARE INVITATIONS TO BID SHOULD PROVIDE THE RELATED
NATO DOCUMENTS (BOTH CLASSIFIED AND UNCLASSIFIED)
AS PART OF THE BID PACKAGE. IT IS NORMALLY PART OF
THE CONTRACTING OFFICER'S RESPONSIBILITY TO PROVIDE

ALL REQUIRED DATA TO BIDDERS. IF THIS PRINCIPLE WERE MORE ROUTINELY FOLLOWED BY NATO ORGANIZATIONS AND, HOST NATIONS, THEN MUCH OF THE ACCESS PROBLEM WOULD VANISH.

B. NATO DOCUMENTS COULD MORE EASILY BE MADE AVAILABLE TO CONTRACTORS WERE THESE NOT OVER-CLASSIFIED. FOR INSTANCE, WE HAVE IN MIND AAP-4(S) "NATO MILITARY STANDARDIZATION AGREEMENTS AND ALLIED PUBLICATIONS" CLASSIFIED NATO RESTRICTED (WHICH WE HAVE TO HANDLE AS US CONFIDENTIAL). WE SEE LITTLE REASON WHY THIS LIST OF PROMULGATED NATO STANAGAS AND STANAGS UNDER DEVELOPMENT COULD NOT BE UNCLASSIFIED. THIS VERY HELPFUL DOCUMENT WOULD THEN BE MORE WIDELY USED BY CONTRACTORS AND COULD SERVE TO FURTHER R/S/1 GOALS. REQUEST YOU DISCUSS WITH NATO AUTHORITIES, AND ADVISE.

C. THE NAVAL PUBLICATIONS AND FORMS CENTER (NPFC) AT PHILADELPHIA IS THE DOD SINGLE STOCK POINT (DOD-SSP) FOR SPECIFICATIONS AND STANDARDS. IT NOW MAINTAINS A COMPLETE FILE OF DOCUMENTS LISTED IN THE DOD INDEX OF SPECIFICATIONS AND STANDARDS (DODISS) AS WELL AS ALL UNCLASSIFIED NATO STANAGS. TYPES OF DOCUMENTS STOCKED AND DISTRIBUTED INCLUDE THE FOLLOWING.
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MILITARY SPECIFICATIONS
MILITARY STANDARDS
FEDERAL SPECIFICATIONS
FEDERAL STANDARDS
QUALIFIED PRODUCTS LISTS
INDUSTRY DOCUMENTS
MILITARY HANDBOOKS
AIR FORCE-NAVY AERONAUTICAL STANDARDS
AIR FORCE-NAVY AERONAUTICAL DESIGN STANDARDS
AIR FORCE-NAVY AERONAUTICAL SPECIFICATIONS
U.S. AIR FORCE SPECIFICATIONS
OTHER DEPARTMENTAL DOCUMENTS
AIR FORCE-NAVY AERONAUTICAL BULLETINS

NATO STANAGS (UNCLASSIFIED)

THE ADDRESS AND PHONE NUMBERS OF DOD-SSP ARE AS FOLLOWS:

NAVAL PUBLICATIONS AND FORMS CENTER
5801 TABOR AVENUE
PHILADELPHIA, PENNSYLVANIA 19120

WESTERN UNION 710-670-1685

AREA CODE 215-697-3321

THE DOD OFFICE CONCERNED WITH US STANDARDS AND
SPECIFICATIONS AND WITH NATO STANAGS (PRINCIPALLY
IN THE MATERIEL FIELD) IS:

DEFENSE MATERIEL SPECIFICATIONS AND STANDARDS OFFICE
(DMSSO)
CAMERON STATION
ALEXANDRIA, VIRGINIA 22314

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POINT OF CONTACT FOR MATTERS PERTAINING TO NATO:

MR. JOHN MCADAMS

PHONE: (202) 274-6337

WE ARE MAILING SEPARATELY A COPY OF NPFC PUBLICATION
"GUIDE FOR PRIVATE INDUSTRY" AND DD FORM 1425,
"SPECIFICATIONS AND STANDARDS REQUISITION." THE DD
FORM 1425 MAY BE USED IN LIEU OF LETTER OR PHONE TO
ORDER DOCUMENTS FROM NPFC. EXTRA COPIES OF BOTH
ITEMS ARE AVAILABLE FROM NPFC. WE INTEND TO MAKE
THESE FACTS KNOWN TO A WIDER AUDIENCE, AND AT THE
SAME TIME ATTEMPT TO LOOSEN ANY RESTRICTIONS WHICH
NOW RETARD READY RESPONSE BY NPFC TO US INDUSTRY
REQUESTS.

D. IN ADDITION TO UNCLASSIFIED DOD AND NATO DOCUMENTS,
WE ARE CONSIDERING THE POSSIBILITY OF NPFC STOCKING
CLASSIFIED NATO STANAGS AND ALLIED PUBLICATIONS, AS
WELL AS CLASSIFIED US STANDARDIZATION AND IMPLEMENTING
DOCUMENTS. IN THE MEANTIME ALL CONTRACTOR REQUESTS
FOR CLASSIFIED STANAGS AND OTHER CLASSIFIED NATO
PUBLICATIONS PERTAINING TO NATO OR ALLIED CONTRACTS
SHOULD BE ADDRESSED TO:

CENTRAL US REGISTRY
PENTAGON, ROOM 1-B-889
WASHINGTON, D.C. 20310

PHONE: 202-697-4204

E. CURRENTLY, THERE EXISTS NO CROSS-REFERENCE FILE
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BETWEEN NATO STANAGS AND US IMPLEMENTING SPECIFICATIONS AND STANDARDS. WE ARE CONSIDERING THE POSSIBILITY OF PREPARING AND MAINTAINING SUCH A CROSS-REFERENCE INDEX. THIS SUBJECT IS ALSO UNDER STUDY IN AC/301 ON A NATO-WIDE BASIS AND WE WOULD PREFER THIS SOLUTION.

F. WE ALSO INTEND TO PROVIDE A CURRENT US DOC APPROVED BIDDERS LIST OF NATO CONTRACTS TO THE CENTRAL US REGISTRY (CUSR), AND TO ESTABLISH A RAPID AUTHORIZATION RELEASE PROCEDURE, WHICH WILL PERMIT THE CUSR TO RESPOND MORE QUICKLY TO US INDUSTRY REQUESTS FOR STANAGS AND OTHER NATO DOCUMENTS.

G. WE BELIEVE THE ABOVE STEPS SHOULD MAKE IT POSSIBLE FOR US CONTRACTORS TO HAVE MORE READY ACCESS TO NATO AND RELATED US DOCUMENTS REQUIRED TO RESPOND ON A TIMELY BASIS TO NATO BID PROPOSALS. IT SHOULD THEN BE POSSIBLE FOR CONTRACTORS TO OBTAIN NEEDED DOCUMENTS EVEN BEFORE ACTUAL PUBLICATION OF A NATO BID PROPOSAL, WHICH WE BELIEVE IS ESSENTIAL IN MANY INSTANCES IF US CONTRACTORS ARE TO HAVE ENOUGH TIME TO PREPARE TRULY COMPETITIVE BIDS.

H. THERE IS A POSSIBILITY THAT DOD/COMMERCE/STATE WITH POSSIBLE MISSION PARTICIPATION MIGHT WISH TO SPONSOR MEETINGS, PERHAPS ON AN ANNUAL BASIS, TO PRESENT TO U.S. CONTRACTORS WHAT MIGHT BE COMING DOWN THE NATO INFRASTRUCTURE ROAD AS WELL AS ASSOCIATED R-S-1 BOULEVARDS. THIS WOULD PROVIDE TO INDUSTRY AN INDICATION ON WHAT AREAS OF ACTIVITY MIGHT BE OPENING UP IN WHICH THEY HAVE AN INTEREST.

2. YOUR COMMENTS ARE INVITED.

CHRISTOPHER

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